



# THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

MATERIALS MANAGEMENT DEPARTMENT

101 OLD VENICE ROAD

OSPREY, FLORIDA 34229

TELEPHONE (941) 486-2183 • FAX (941) 486-2188

## MEMORANDUM

**TO: Members of the School Board  
Lori White, Superintendent  
Mitsi Corcoran, Chief Financial Officer**

**FROM: Pat Black, CPPB, Director of Materials Management**

**TITLE: APPROVAL TO AWARD BID #13-0032 FOR METAL ROOF  
INSTALLATION AND REPAIR SERVICES**

Bids to provide 'Metal Roof Installation and Repair Services' were received from seven vendors on August 16, 2012. The bids of Crowther Roofing and Sheet Metal, Inc., and Springer-Peterson Roofing and Sheet Metal, Inc, were the best low bids meeting the advertised specifications based on a sealed scenario. The bid of Consumer Roofing, Inc., was non-responsive to the requirement to submit a current license with their bid. This bid is for a period of one year with the option to renew for two additional one-year periods. The funds for these purchases are contained in the transfer from capital budget allocated to the Facilities Services Department.

**Requested by:**  
Jody Dumas

"Failure to file a protest within the time prescribed in Section 120.57(3), Florida Statutes, or failure to post the protest bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under Chapter 120, Florida Statutes."

Posting Date: 09-11-2012

**Fiscal Impact:**

Not to exceed  
\$300,000.00

**Recommended Motion:** That the bids of Crowther Roofing and Sheet Metal, Inc., and Springer-Peterson Roofing and Sheet Metal, Inc., to provide 'Metal Roof Installation and Repair Services' in an amount not to exceed \$300,000.00, be approved as presented.

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Metal Roof Installation and Repair Services - Bid #13-0032

Opened August 16, 2012 at 2:45 p.m.

Cost to provide all materials, labor, supervision, equipment, tools, travel, fuel, removal and disposal of refuse from SBSC property, etc., to perform metal roofing installation and repair services.		All Steel Consultants, Inc.	Anderson & Shah Roofing, Inc., of Florida	Consumer Roofing, Inc.	Crowther Roofing & Sheet Metal of Florida, Inc.
1.	Journeyman standard working hours (Monday through Friday 7:00 A.M. - 5:00 P.M.); hourly rate, including overhead and profit.	\$42.00	\$60.00	\$35.00	<b>\$41.00</b>
2.	Journeyman, non-standard working hours (Monday through Friday prior to 7:00 A.M. and after 5:00 P.M., and Saturday and Sunday); hourly rate, including overhead and profit.	\$55.00	\$85.00	\$45.00	<b>\$55.00</b>
3.	Helper, standard working hours (Monday through Friday 7:00 A.M. - 5:00 P.M.); hourly rate, including overhead and profit.	\$37.00	\$50.00	\$20.00	<b>\$36.00</b>
4.	Helper, non-standard working hours (Monday through Friday prior to 7:00 A.M. and after 5:00 P.M., and Saturday and Sunday); hourly rate, including overhead and profit.	\$50.00	\$70.00	\$30.00	<b>\$45.00</b>
<b>MATERIALS</b>					
5.	Materials to be billed at net cost plus mark-up. MAXIMUM 10%. No mark-up of sales tax allowed. A copy of the itemized materials invoice from the Contractor's supplier must be included with all billings to the SBSC.	10%	10%	10%	<b>10%</b>
<b>SUBCONTRACTED SERVICES</b>					
For subcontracted services not used in the regular course of metal roof installation and repair services, including the use of dumpster or other debris removal services. Only to be used with prior written approval from the Facilities Services representative.					
6.	Subcontracted services to be billed at net cost plus mark-up. MAXIMUM 10%. No mark-up of sales tax allowed. A copy of the itemized subcontracted services invoice from the Subcontractor must be included with all billings to the SBSC.	10%	10%	10%	<b>10%</b>

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1.	Journeyman standard working hours (Monday through Friday 7:00 A.M. - 5:00 P.M.); hourly rate, including overhead and profit.	\$47.00	<b>\$42.00</b>	\$47.50
2.	Journeyman, non-standard working hours (Monday through Friday prior to 7:00 A.M. and after 5:00 P.M., and Saturday and Sunday); hourly rate, including overhead and profit.	\$54.00	<b>\$50.00</b>	\$58.00
3.	Helper, standard working hours (Monday through Friday 7:00 A.M. - 5:00 P.M.); hourly rate, including overhead and profit.	\$44.00	<b>\$42.00</b>	\$44.00
4.	Helper, non-standard working hours (Monday through Friday prior to 7:00 A.M. and after 5:00 P.M., and Saturday and Sunday); hourly rate, including overhead and profit.	\$47.00	<b>\$50.00</b>	\$49.00
<b>MATERIALS</b>				
5.	Materials to be billed at net cost plus mark-up. MAXIMUM 10%. No mark-up of sales tax allowed. A copy of the itemized materials invoice from the Contractor's supplier must be included with all billings to the SBSC.	9%	<b>10%</b>	10%
<b>SUBCONTRACTED SERVICES</b>				
For subcontracted services not used in the regular course of metal roof installation and repair services, including the use of dumpster or other debris removal services. Only to be used with prior written approval from the Facilities Services representative.				
6.	Subcontracted services to be billed at net cost plus mark-up. MAXIMUM 10%. No mark-up of sales tax allowed. A copy of the itemized subcontracted services invoice from the Subcontractor must be included with all billings to the SBSC.	15%	<b>10%</b>	8%

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RENTAL OF EQUIPMENT				
For special rental equipment not used in the regular course of metal roof installation and repair services and only used with prior written approval from the Facilities Services representative. Rental is for active use of equipment. Payment for inactive use will not be allowed.				
7. Rental equipment be billed at net cost plus mark-up. MAXIMUM 10%. No mark-up of sales tax allowed. A copy of the itemized rental invoice from the supplier must be included with all billings to the SBSC.	10%	10%	10%	10%
Contact	Ralph George	Bipin Shah	Alan G. Citro	<b>Kevin Callans</b>
Address	714A 17th Street East	6456 123rd Avenue	1118 SE 12th Avenue	<b>7321 International Place</b>
	Palmetto, FL 34221	Largo, FL 33773	Cape Coral, FL 33990	<b>Sarasota, FL 34240</b>
Phone	941-727-1444	727-524-8888	239-574-6490	<b>941-343-9600</b>
Fax	941-727-1813	727-524-8686	239-574-4286	<b>941-371-8969</b>
Federal I.D.	591538677	592586156	650867664	<b>650653836</b>
Email	<a href="mailto:rgeorge@ascifl.com">rgeorge@ascifl.com</a>	<a href="mailto:bipin@asroofing1.com">bipin@asroofing1.com</a>	<a href="mailto:al@cri.comcastbiz.net">al@cri.comcastbiz.net</a>	<a href="mailto:kevin@crowther.net">kevin@crowther.net</a>

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7. Rental equipment be billed at net cost plus mark-up. MAXIMUM 10%. No mark-up of sales tax allowed. A copy of the itemized rental invoice from the supplier must be included with all billings to the SBSC.	9%	10%	9%
Contact	K.C. Tsambis	<b>Daniel Boatwright</b>	Bradley W. Sutter
Address	7222 Washington Street New Port Richey, FL 34652	<b>PO Box 1648 Eaton Park, FL 33840-1648</b>	8284 Vico Court Sarasota, FL 34240
Phone	727-849-8376	<b>863-665-1163</b>	941-377-1000
Fax	727-849-8378	<b>863-666-2468</b>	941-377-4499
Federal I.D.	592681321	<b>592149277</b>	591923325
Email	<a href="mailto:gulfstateroof@aol.com">gulfstateroof@aol.com</a>	<a href="mailto:daniel@springerpeteron.com">daniel@springerpeteron.com</a>	<a href="mailto:brad@sutterroofing.com">brad@sutterroofing.com</a>
	Recorded by: Peggy Long		Witnessed by: Joyce E. Haney